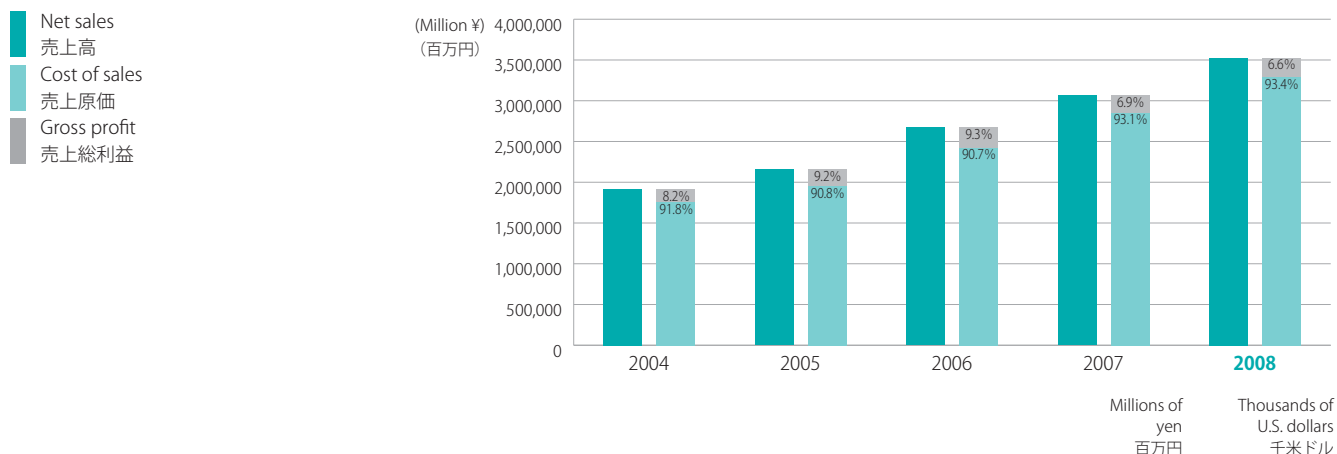


Sales, Operating Costs and Expenses

売上高、売上原価、販管費

Net Sales, Cost of Sales, and Gross Profit

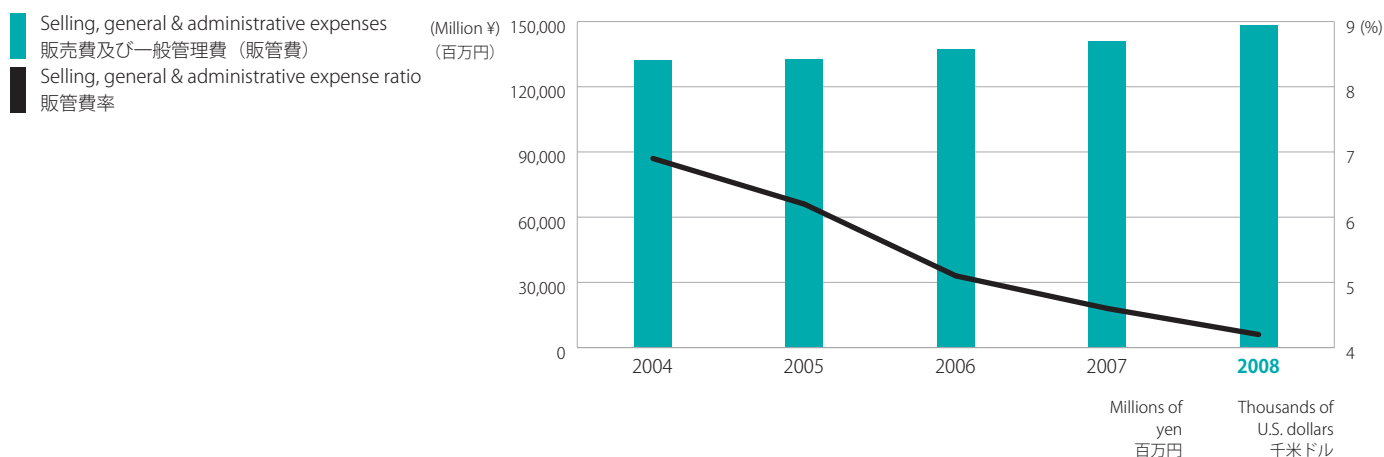
売上高・売上原価・売上総利益



		2004	2005	2006	2007	2008	2008
Net sales	売上高	¥1,916,278	¥2,154,559	¥2,670,628	¥3,062,744	¥3,523,087	\$35,164,058
Cost of sales	売上原価	1,758,858	1,956,160	2,422,272	2,852,242	3,290,688	32,844,475
Gross profit	売上総利益	157,420	198,399	248,356	210,502	232,399	2,319,583

Selling, General & Administrative Expenses and Selling, General & Administrative Expense Ratio

販売費及び一般管理費・販管费率



		2004	2005	2006	2007	2008	2008
Selling, general & administrative expenses	販売費及び一般管理費	¥132,174	¥132,701	¥137,108	¥140,859	¥148,602	\$1,483,202
Selling, general & administrative expense ratio	販管费率 (%)	6.9	6.2	5.1	4.6	4.2	-

Note: The SG&A expense ratio is the percentage of SG&A expenses to net sales.
 注： 販管费率は売上高に対する販管費の割合です。